



## News Release

***United States Navy***

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# SPAWAR Establishes Business Development Office

The Space and Naval Warfare Systems Command has established a business development office to assist employees and external customers in developing business opportunities.

The new department, Code 10, will help the command establish a corporate and coordinated approach to developing new business opportunities. The Business Development Office will assist in developing new opportunities identified by the Fleet, SPAWAR team members or industry partners. Code 10 will coordinate work with the SPAWAR field activities to seek solutions to attain the right business mix.

The Business Development Office will also help SPAWAR consolidate current customer business growth opportunities. "The Business Development Office will assist and recommend new business approaches and help identify a team or leader for a coordinated Corporate approach for new opportunities," said Mr. Dennis Pinkard, Business Development Office manager. "Our goal is to facilitate and solidify your efforts and ideas and turn them into new Corporate business," he said.

The Business Development Office may be reached in San Diego at 858-537-0673.

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